



## Summary of Traffic, Commodities & Trends

### WSOR Cottage Grove Subdivision

#### Traffic Counts

##### WSOR Cottage Grove Subdivision

	2015	2016	% of
	Actual	Forecast	Total
Commodity			(2015)
Grain	827	880	64%
Fertilizer	224	222	17%
Chemical Hazardous	108	130	8%
Chemical Non-Hazardous	41	48	3%
Butter	46	58	4%
Veggies	6	-	0%
Lumber	36	250	4%
	1,288	1,588	

#### Traffic Type

	Inbound	Outbound	Local	Total Cars
2015 Actual	460	176	652	1,288
2016 Forecast	688	216	684	1,588

#### Gross Tons

	Cars	Gross Tons
2015 Actual	1,288	162,294
2016 Forecast	1,588	196,054

Note: Data Provided by Wisconsin & Southern Railroad  
Sales & Marketing Team, January 13, 2016

**SERVICE PLAN**

<u>Train</u>	<u>Order Time</u>	<u>Communities Served</u>	<u>Day(s) of Service</u>
L468 Madison – Cottage Grove	16:00	Madison, Cottage Grove, Burke	M/W/F

**OUTLOOK**

Business on the Cottage Grove Subdivision has grown over the last 5 years and WSOR expects this growth to continue over the next 5-10 years. Anticipated growth over the next 5-year period will approach 36%, based on historical trends and Customer forecasts. This growth will include new freight shipping customers and/or storage opportunities.

Submitted to Office of the Commissioner of Railroads

April 14, 2016